



THE OPEN SOURCE  
BUSINESS FORUM

**First Virtual  
Community Event** October 7-8, 2020

Sponsorship Prospectus

# What is O4B - The Open Source Business Forum?

O4B - The Open Source Business Forum is the first business oriented European conference discussing opportunities & tackling challenges of commercial open source software in the European ecosystem. Modern technology stacks are full of community-led innovation that is increasingly the main driver of change in software infrastructure & applications. O4B establishes a platform between technology decision makers at large European corporations, CEOs of open source startups and VCs to discuss Europe's role in commercial open source.

O4B is about demonstrating that the European open source community is open for business, strengthening that open [source is good] for businesses small and large alike and highlighting that this does not change with a global pandemic affecting our continent.

## What can you expect?

O4B is the place to meet founders, Fortune 2000 enterprises, investors and everyone who is excited to learn, meet and discuss all things at the nexus of OSS and business in a European context. The conference aims to address the lack of best practices for commercial open source companies and European corporations. O4B has three different target groups :

- Founders of European commercial OSS projects
- CTOs / CIOs / VPs of Product and other European corporate decision makers
- Venture Capital Investors

Enterprise Open  
Source Strategy

Company  
Building

Open Source  
Businesses

European Commercial  
OS Category Leaders



# Scope of Conference

**Two day online event**

Date: October 7-8, 2020

**50-100 attendees**

Leading thinkers in the space who are personally invited & curated through community of organizers and partners

**Format**

Keynote sessions, Panel discussions, In-depth discussion groups

## Organised by

**Balderton.**  
capital

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## Benefits for partners?

Next to networking with an elite audience of COS founders, investors and executives, this positions your company as a pioneer in the European COS ecosystem and expands your relationships to the commercial open source community in a relaxed and exclusive atmosphere by sponsoring O4B and its first virtual event. We have a wide range of sponsorship opportunities available and would love for you to join.

## Sponsorship Opportunities

	Gold	Silver	Startup
Email sponsorship announcement to attendees	✓		
Pre-conference email blast: one-time use of opt-in list to be sent by EOS Forum Team - 150 words	✓		
Mentioned in attendee thank-you email	✓		
Participation in a breakout session & opportunity to position relevant questions	✓		
Prominent logo displayed on all website pages	✓	✓	✓
Receiving attendee scope (industry, company, job titles)	✓	✓	✓
Offering gifts and/or vouchers for attendees	✓	✓	✓
<b>Price</b>	<b>2.000€</b>	<b>500€</b>	<b>250€</b>



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